

Message Text

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PAGE 01 TAIPEI 02909 270411Z

12

ACTION EA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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R 270304Z MAY 75
FM AMEMBASSY TAIPEI
TO USDOC WASHDC
INFO SECSTATE WASHDC 5296

UNCLAS TAIPEI 2909

FOR OIM/FE/SONNE

E.O. 11652: N/A
TAGS: BEXP, TW
SUBJECT: HOTEL & RESTAURANT SHOW

MR. KUO-HSEIN WANG, MANAGER, CHIAO TAI TRADING CO., AGENTS FOR
TAYLOR FREEZER INT'L AND SWEDEN FREEZER INT'L, REQUEST YOU
CONTACT PRINCIPALS AND URGE TO PARTICIPATE. BOTH ARE NON-ESTABLISHED
:

1. TAYLOR FREEZER INTERNATIONAL
ROCKTON, ILLINOIS 61072
TEL: 815-624-8333
CONTACT MR. JAMES B. KNOLL
2. SWEDEN FREEZER INTERNATIONAL
3401 17TH AVENUE WEST
SEATTLE, WASHINGTON 98119
TEL: 206-3-9200
CONTACT MR. WALLY KERR

IN ADDITION CHIAO TAI REPRESENTS FOLLOWING NON-ESTABLISHED FIRMS:

1. THE VOLLRATH COMPANY
6N. MICHIGAN AVE. (505)
CHICAGO, ILLINOIS 60602
TEL: 312-263-1117, 312-263-1179
CONTACT DR. J. M. DAVRAN

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2. KENCO PRODUCTS CORPORATION

153 SOUTH DEAN STREET
ENGLEWOOD, NEW JERSEY 07631
TEL: 201-567-3500
CONTACT MR. KEN TALL

CHIAO TAI IS WRITING THESE FIRMS TO NEGOTIATE SIGNING P.A. AND
PAYING FEE. CHIAO TAI REQUESTS THAT IF YOU HAVE BEEN ACTIVELY
SOLICITING THESE COMPANIES, TELL THEM THAT CHIAO TAI WILL MAN
BOOTH BUT SUGGESTS THAT THE FEE BE PAID BY THE PRINCIPALS.

CHIAO TAI VERY INTERESTED IN PARTICIPATING WITH ALL FOUR COMPANIES
BUT FEELS THAT ENTIRE BURDEN OF FEES TOO MUCH FOR HIS FIRM TO
HANDLE.
POPPL

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NNN

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TAGS: BEXP, TW
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